



### **CMAA Partner Proposal**

Listed below are the guidelines for a preferred account with John Deere Golf, a division of Deere & Company ("John Deere"), for golf course maintenance equipment. The terms of the agreement will extend through October 31<sup>st</sup>, 2016. Either party may terminate this agreement, with or without cause, with ninety days written notice.

### **Rewards & Benefits Section**

- Florida CMAA Member Clubs will receive a minimum 25% discount off the suggested list price on all John Deere golf specific equipment. This includes reels mowers, golf specific rotary mowers, aerification equipment and bunker rakes.
- Florida CMAA Member Clubs will receive a minimum 20% discount off the suggested list price on all John Deere non-golf specific equipment. This includes qualifying Tractors, ProGators, Turf Gators, E-Gators and qualifying rotary mowers.
- Florida CMAA Member Clubs may receive preferred financing rates for all John Deere equipment financed through John Deere Financial.
- Florida CMAA Chapter Clubs may be eligible for a special CMAA rebate program. This rebate program will give a 3% rebate on qualifying purchases to The Florida CMAA Chapter, of which 50% of that rebate on will be given to the respective Florida CMAA Regions where the qualifying purchases are made. Qualifying items for rebate are as outlined on the Attached Schedule A.
- FLCMAA will receive semi-annual statements of qualifying rebates.
- Rebates will be paid in January for the previous year's qualifying purchases.
- Any John Deere Golf pre-existing agreements & programs may not be combined with this CMAA rebate program.
- The Florida Chapter will provide semi-annually (and updated as new FLCMAA members are added and become qualified for this program) an updated list of eligible member clubs to John Deere Golf.

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John Deere Golf

Date

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The Florida Chapter of CMAA

Date



#### Schedule A

Qualifying new John Deere Products for the CMAA John Deere Golf Rewards rebate program:

#### **REEL MOWERS**

180SL Walk Greens Mower  
180 E-Cut Hybrid Walk Greens Mower  
220SL Walk Greens Mower  
220 E-Cut Hybrid Walk Greens Mower  
260SL Walk Greens Mower  
22B Walk Greens Mower Trailer  
2500B PrecisionCut Riding Greens Mower - Gas  
2500B PrecisionCut Riding Greens Mower - Diesel  
2500E E-Cut Hybrid Riding Greens Mower - Gas  
2500E E-Cut Hybrid Riding Greens Mower - Diesel  
2653B PrecisionCut Trim & Surrounds Mower  
7200 PrecisionCut Trim & Surrounds Mower  
7500 PrecisionCut Fairway Mower  
7500 E-Cut Hybrid Fairway Mower - Diesel  
7700 PrecisionCut Fairway Mower  
8000 E-Cut Hybrid Fairway Mower - Diesel  
8500 PrecisionCut Fairway Mower  
8500 E-Cut Hybrid Fairway Mower - Diesel  
8700 PrecisionCut Fairway Mower

#### **SPECIAL APPLICATION MOWER**

7400 TerrainCut Trim & Surrounds Mower  
8800 TerrainCut Rough Mower

#### **SPECIAL APPLICATION VEHICLES AND EQUIPMENT**

1200A Bunker and Field Rake  
1200 Hydro Rake  
TX Turf Gator  
TX E-Gator  
ProGator 2020A (Gas)  
ProGator 2030A (Diesel)  
HD200 SelectSpray  
HD300 SelectSpray

#### **AERATION**

Aercore 800 Aerator  
Aercore 1000 Aerator  
Aercore 1500 Aerator  
Aercore 2000 Aerator

#### **DEBRIS MAINTENANCE**

TD100 Top Dresser  
TC125 Turf Collection System