

KOPPLIN KUEBLER & WALLACE

THE MOST TRUSTED NAME IN EXECUTIVE SEARCH AND CONSULTING

GENERAL MANAGER/COO POSITION: COLORADO GOLF CLUB PARKER, CO

GENERAL MANAGER/COO AT COLORADO GOLF CLUB

Colorado Golf Club is seeking a General Manager/COO (GM/COO) who will be a strong, detail-oriented leader possessing passion for their craft. This exciting opportunity calls for an individual that is a sincerely and visibly engaged leader providing the enthusiasm to continue guiding the club with its trajectory on the national stage. The GM/COO, by credentials, reputation, and performance, will lead fellow team members to advance the club's strategic initiatives – member experience, fiscal responsibilities and Colorado Golf Club culture.

[Click here to see a brief video about this opportunity.](#)

COLORADO GOLF CLUB OVERVIEW

Surrounded by more than 1,000 acres of protected open space with ponderosa pines and open meadows, members and guests enjoy a setting, amenities and an experience that showcases Colorado's natural beauty and the community of those it inspires.

Designers Bill Coore and Ben Crenshaw went to work on the Championship Course at Colorado Golf Club, they envisioned a strategic and natural layout capable of testing golfers of the very highest ability and hosting major championships. They succeeded on all levels. In addition to the Championship Course, Coore and Crenshaw have designed a nine-hole Short Course that winds through the Ponderosa pines. *LINKS* Magazine calls it one of the best in the country.

Colorado Golf Club's dramatic old-world clubhouse was designed by renowned architectural firm MAI, the 44,000-square-foot clubhouse features richly finished woods, natural stone, and comfortable rooms and furnishings, all overlooking the spectacular peaks of the Front Range. Members can hold catered meetings as well as private social gatherings or enjoy outstanding dining in any of the three lounges including an outside patio. In addition to the clubhouse, six Club Cottages offer a total of 24 overnight rooms for member getaways and events or guest accommodations.

The club features a spectacular resort like pool complex complete with cabanas, pool side food service, a Tiki bar and a 60-foot water slide that meanders through the landscaping and into the pool.

HONORS & AWARDS

- Ranked #33 *Golfweek* Top 100 Modern Courses
- Host Site - 2019 U.S. Mid-Amateur Championship
- Host Site - 2013 Solheim Cup
- Host Site - 2010 Senior PGA Championship
- Clubhouse of the Year - *Golf Inc.* Magazine (2013)

COLORADO GOLF CLUB BY THE NUMBERS

- 22,000 Rounds of Golf Annually
- 45 Full time employees – 140 Seasonal
- \$100K Initiation Fee
- \$13K Annual Dues
- \$9.1M Gross Revenue

- \$4.2M Annual Dues Revenue
- \$2.1M Food & Beverage Revenue
- \$4.85M Gross Payroll
- 430 Members in all categories
- 9 Board Members with 3-year terms
- Average Age of member is 53
- Club Essentials POS/Accounting System

Colorado Golf Club Website: www.coloradogolfclub.com

The General Manager/COO reports to the President and the Board of Directors at Colorado Golf Club. The GM/COO is expected to provide quality leadership for the Club ensuring that members enjoy the finest level of service, a quality product, and an exciting calendar of events. He/She is expected to be a highly visible “face” of the Club and display excellent communication skills with both members and staff. He/She is responsible for the success of all aspects of the Club goals and is expected to devote his/her full time and attention to operations, planning, and staff management. The GM/COO has full responsibility for all day-to-day areas of the operations, including the oversight of the Club’s income statement, balance sheet, cash flow, and capital budget.

DIRECT REPORTS

- Director of Golf
- Golf Course Superintendent
- Chef/Food & Beverage Manager
- Events Director
- Locker Room Manager
- Pool
- Housekeeping
- Security
- Membership Sales

CANDIDATE QUALIFICATIONS

The ideal candidate will either be a successful, highly visible General Manager/COO at a club known for exceptional member experiences or be viewed as a club management “up-coming superstar” with a minimum of 5 years of highly successful management in a top tier club.

- Ideal candidate will be outgoing and personable with excellent interpersonal skills
- Candidate must be a charismatic, compassionate professional who truly enjoys the hospitality/club environment
- Highly visible and engages with both members and staff
- Team builder with experience training, guiding, and maintaining staff
- Possess especially strong communication skills both verbal and written
- Strong sense of accountability
- Detail oriented
- Proven experience providing “best in class” service levels for members and guests
- Demonstrated skills in food and beverage operations are essential
- Possess excellent financial and budgeting skills
- Proven business acumen
- Understanding of and experience in membership demographics, marketing, and retention
- Proven experience with innovative and creative programming
- Sound understanding of golf operations, golf course management, aquatics, and fitness
- Experience with overseeing complex capital and operational projects

EDUCATION

A bachelor's degree in business administration, hospitality management, or a related field of study is preferred but not required. The CCM designation is desirable but not required.

SALARY & BENEFITS

Salary is open and commensurate with qualifications and experience. The club, along with the typical CMAA benefits, offers an excellent bonus and benefit package.

INSTRUCTIONS ON HOW TO APPLY

Please upload your resume and cover letter, in that order, using the link below. You should have your documents fully prepared to be attached when prompted for them during the online application process. Please be sure your image is not present on your resume or cover letter; that should be used in your LinkedIn Profile.

Preparing a thoughtful cover letter, clearly articulating your alignment and "fit" with the above noted expectations is required. Your letter should be **addressed to Mr. Matthew Kellogg, President** and clearly articulate why you want to be considered for this position at this stage of your career and why Colorado Golf Club and the Parker, CO area will be beneficial to you, your family, your career, and the Club if selected.

Expressions of interest in this manner should be conveyed to our Firm no later than November 1, 2021. Candidate selections will occur in mid-November and first interviews are expected to occur in late-November, final selections will likely be made in late-November with the successfully selected candidate starting in December 2021.

IMPORTANT: Save your resume and letter in the following manner:

"Last Name, First Name Resume Colorado Golf Club"

"Last Name, First Name Cover Letter Colorado Golf Club"

(These documents should be in Word or PDF format)

Note: Once you complete the application process for this search, you are not able to go back in and add additional documents.

[Click here](#) to upload your resume and cover letter.

If you have any questions, please email Holly Weiss: holly@kkandw.com

Lead Search Executives:

Thomas B. Wallace III, CCM, CCE, ECM

Partner

KOPPLIN KUEBLER & WALLACE

412-670-2021

tom@kkandw.com

Richard Kopplin

Partner

KOPPLIN KUEBLER & WALLACE

480-443-9102

dick@kkandw.com