

Bentwinds Country Club

General Manager

www.bentwinds.org

Location

6536 Dornoch Place
Fuquay Varina, NC 27526

Age of Club

Established 1980

Number of Members

478

Club Ownership

Member-Owned

Gross Dollar Volume

\$2.7MM

Member Dues Income

\$1.1MM

F&B Gross Revenues

\$400K

Club History

Bentwinds Golf & Country Club was born at the Sippahaw Country Club, located on the outskirts of downtown Fuquay Varina where 266 members leased property from Jack Blanchard. These members envisioned a country club that offered more than golf—a recreational club for the whole family.

Club members voted to purchase land for this family-inclusive country club and made that purchase in 1977 from WDS Farms owned by FB West Jr, James Dickens, and James Slaughter. Jim Bullock, Kenneth Cotten, and Joe Chappell were nominated as the first Board of Directors for Bentwinds and were integral to the transition from Sippahaw to Bentwinds.

By 1980, “Bent-winds” golf course and pro shop were operational and construction of the pool and tennis courts was underway. In 1986, the course name officially became Bentwinds Golf & Country Club. The club house was constructed and the founding fathers’ vision became complete.

Our four hundred members include many of the original Sippahaw visionaries and their descendants.

Life at BWCC

“We love living here” is declared over and over again by residents of BWCC as they note how friendly everyone is and how easy it is to make new friends. Quality family time isn’t a remote thought when you live and recreate at Bentwinds; it is a way of life. Walk your dog, splash around the pool, play golf, tennis, enjoy our culinary delights or just walk or ride bikes through our beautiful neighborhoods.

Clubhouse Dining

Total clubhouse square footage is 4,000 sq. ft. that includes casual and formal dining areas as well as private rooms that are available for member functions.

Dining Spaces

Member Grill

40-50

Banquet Space

100-125

Other Club Amenities

18 Holes of Tom Hunter/Kris Spence designed Championship golf course is a par 72, 6,807 yards long including driving range and practice areas - 2 Tennis Courts with a nice pavilion adjacent to the Club playground and a junior Olympic sized swimming pool.

Brief Job Description

The position is for a General Manager (Manager). The primary objective is for the Manager to be the “face of the Club” and to ensure that the goals and objectives set by the Board are met specifically as they relate to meeting and exceeding Members’ expectations, financial management, team development and upholding the Club culture, reputation, and Member quality standards. The Manager will provide visionary leadership to the Club staff, provide performance summaries to the Board on a quarterly basis, participate in Board of Governors meetings, participate in Standing Committee meetings and actively participate in the strategic planning process determined by the Board. The Manager will be visible and engaging with the Members during peak Member usage times. The Manager will also be visible to employees and foster an open-door TEAM culture.

Candidate qualifications

The successful candidate will ensure that the Club is consistently striving to provide the “best in its class” service and programs provided to Members and their guests. Additionally, proven ability to effectively communicate with all constituencies is critical; as is the ability to lead the staff, clearly understand and explain financial performance, with verifiable strengths in membership development and satisfaction, all aspects of club operations, club and staff communications, consistent and creative Member activities, and the ability to consistently achieve and exceed goals and objectives set forth by Board.

Candidate recommended requirements

- 4-year degree (Hospitality degree preferred)
- CCM designation and/or PGA Member with GM Certification a plus
- 3-Years of Private Member Owned Country Club experience as a General Manager or 4 years as a Clubhouse Manager at a high volume club
- Verifiable background and experience in Food and Beverage
- Verifiable success in membership development and retention
- Outstanding staff development, communication, and training
- Outstanding references from prior Board Members/Owners
- History of developing management team members

Personal Conduct

- Conducts him/herself on and off Club property in a manner which reflects the integrity of BWCC and the high personal standards expected of the Club staff.
- Maintains the highest standards of professional appearance, dress and personal conduct so as to command the respect of the Club membership and staff.

Compensation Components

- The compensation will be competitive and consistent with Clubs in the southeast region of the United States similar to BWCC in size of membership and total revenue.
- Performance Bonus incentives up to 10% of the base salary
- Employee benefits (including health insurance and 401K plan)
- CMAA Education Benefits Provided
- Relocation allowance provided

Projected Starting Date March 2020

The Club will pay reasonable and customary expenses associated with the interview and relocation requirements.

The Club will offer an employment agreement to the successful candidate.

Please e-mail a **cover letter, resume** and **recent digital photo** to:

kevin@clubspecialists.com

For information on ClubSpecialists Intl. (CSI) please visit our website below:

www.clubspecialists.com

No Phone Calls Please