



Director of Food & Beverage

Sailfish Point Country Club, located on Hutchinson Island in Stuart, FL, has an opening for a dynamic Food & Beverage Director for its 41 year old member owned Club. The community has 522 homes with an average member age of 66 and generates \$4 million annually in Food & Beverage revenue. Located a few feet from the Atlantic Ocean, Sailfish Point has a newly renovated 60,000 sf. Clubhouse, an 11,000 sf. fitness and tennis center, a full service spa, five restaurants and bars, 18 hole Jack Nicklaus Signature course and a full service 77 slip Marina with ocean access via the St. Lucie inlet.

The Director of Food & Beverage will be an integral part of a successful Food & Beverage management team, which operates a formal dining room, upscale-casual Beach Club restaurant, Craft kitchen Restaurant, Cross Roads Cafe, Surfside Grill at the Pool, valet service and 2 bar/lounges. In addition to the a la carte service, more than one hundred club, private and/or outside events are held annually.

Responsibilities include: working with the team to provide a "Member First" Food & Beverage experience, mentoring an efficient and motivated group of managers, collaboration with the chef in engineering and providing thoughtful menus, work with Catering Manager to ensure member engagement through club/private events, continued development and implementation of top-tier training programs, uphold the highest level of standards on a daily basis, recruitment of top local and international talent and work with Assistant General Manager on vision, short-term and long-term planning. In addition, the incoming Director of Food & Beverage will be responsible for overseeing the entire beverage program with revenues of about \$1M annually, which includes a very active and successful wine program.

The qualified individual will have 5 – 10 years in Restaurant Management with Club experience and/or hospitality degree preferred. POS (specifically Jonas) experience and computer literacy considered a plus. In addition, the professional must have an outgoing and upbeat personality with the ability to engage members and staff alike.

This is a full time/year round position and compensation will be commensurate with qualifications with end of year bonus potential. Benefits include Health, 401(k), CMAA package, Professional Development Education, Holiday Bonus and vacation. Sailfish Point is a Drug Free Workplace. Please submit your resume and a thoughtful cover letter to Dawn Loren, Director of Human Resources at d.loren@sailfishpoint.com. No phone calls please.